



Southern Oregon Commercial Real Estate Marketing Conference

ITINERARY

The conference will be highlighted by two Certified CCIM Moderators:
Bob Nelson of PacWest Real Estate Investment LLC (1031 Guru) and Craig Johnson of Sperry Van Ness

Thursday, April 1st

- 8:00am - 9:00am Registration
- 9:00am - 11:45pm Education: John Baen – *TBA*
- 12:00pm - 1:00pm Lunch/Speaker: Wayne Shammel- *Local Economic Development & Stimulus*
- 1:15pm - 2:15pm Education: Larry Reed – *Due Diligence, Phase 1 & 2*
- 2:30pm - 5:30pm **Marketing Session**
- 5:30pm – 6:30pm Social Hour

Friday, April 2nd

- 8:30am - 9:00am Continental Breakfast
- 9:00am - 11:45pm **Marketing Session**
- 12:00pm - 1:00pm Lunch/Speaker: Mary Kay Kennedy – *Exchange Alerts*
- 1:15pm - 3:15pm Panel Discussion: Brian Rooney, Helga Conrad, Ron Fox - *Economic Opportunities*

Up to
8 Hours
of
CE Credits
Available