

# ITINERARY

The conference will be highlighted by two Certified CCIM Moderators:  
Bob Nelson of PacWest Real Estate Investment LLC (1031 Guru) &  
Craig Johnson of Northwest Equities Investments Real Estate Services

## THURSDAY, APRIL 14th

8:00am - 9:00am Registration

9:00am - 11:45pm Education: Chet Allen – World Asset Exchange

"Boom, Bust and Beyond - Activating Opportunities & Navigating Obstacles"

12:00pm - 1:00pm Lunch/Speaker: Martin L. Callery – Oregon International Port of Coos Bay

1:15pm - 5:00pm Marketing Session: Properties and “Haves & Wants” - PowerPoint templates presented.

Moderators: Bob Nelson, PacWest Real Estate Investments and Craig Johnson, Northwest Equities Investments Real Estate Services

5:30pm – 7:00pm Social Hour: Interact and network with Deal Makers

## FRIDAY, APRIL 15th

8:00am – 8:30am Continental Breakfast

8:30am – 12:30pm Marketing Session: Properties and “Haves & Wants” - PowerPoint templates presented.

Moderators: Bob Nelson, PacWest Real Estate Investments and Craig Johnson, Northwest Equities Investments Real Estate Services

12:30pm - 2:00pm Lunch/Speaker: Glenn McDuffy, Umpqua Community College – Small Business Development Center

2:15pm – 4:00pm Education: Coni Rathbone - Zupancic Rathbone Law Group, PC