



# Southern Oregon Commercial Real Estate Marketing Conference PRE-CONFERENCE TRAINING CLASSES

# FREE!

## TRAINERS:



**Craig Johnson**  
CCIM, RECS,

serves as an advisor for Sperry Van Ness specializing in the sale of investment and user property in Clark County, Washington. He is a Washington and Oregon licensed broker with 26 years of real estate experience.



**Bob Nelson**  
CCIM, RECS,

A Eugene native, Bob has 41 years of commercial-investment brokerage experience. He is licensed in Oregon, Washington, and Idaho. Bob is a second-generation real estate investment broker, and the broker-owner of Pacwest Real Estate Investments, LLC.

## “How to Optimize Your Impact for a Commercial Brokers Marketing Presentation”

Brokers will learn how to prepare an effective podium presentation for the Southern Oregon Commercial Real Estate Marketing Conference. Four different dates are offered for your convenience.

### Tuesday, Feb 16<sup>th</sup> – Webinar @ 10:00am

To attend the webinar go to: <https://www1.gotomeeting.com/join/534260240>

1. Use your microphone and speakers (VoIP) - a headset is recommended.
2. Or, Call in using your telephone. Dial 218-844-4926

Access Code: 534-260-240 • Audio PIN: Shown after joining the meeting • Meeting ID: 534-260-240

### Tuesday, March 2<sup>nd</sup> – Roseburg Class @ 8:30am

RMLS Conference Center, 3510 NE Edenbower Blvd, Roseburg, OR 97470

### Tuesday, March 2<sup>nd</sup> – Southern Oregon Class @ 2:00pm

AmeriTitle – Jackson County, 1501 E McAndrews, Medford, OR

### Tuesday, March 16<sup>th</sup> – Webinar @ 10:00am

To attend the webinar go to: <https://www1.gotomeeting.com/join/572875065>

1. Use your microphone and speakers (VoIP) - a headset is recommended.
2. Or, call in using your telephone. Dial 215-383-1009

Access Code: 572-875-065 • Audio PIN: Shown after joining the meeting • Meeting ID: 572-875-